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# NAIOP

COMMERCIAL REAL ESTATE  
DEVELOPMENT ASSOCIATION

CENTRAL OHIO CHAPTER



## A Message From The President TOBIE SIMONDS 2010 PRESIDENT, NAIOP CENTRAL OH CHAPTER

We are half way through 2010 and NAIOP Central Ohio continues to provide superior programming. In May, NAIOP and the Capital Crossroads Special Improvement District presented Life After Retail Chains, Taking Downtown to the Next Level and Parks & Recreation: the Next Season. The 12th Annual NAIOP Golf Outing at NorthStar Golf Club, held in June, was a huge success. We had gorgeous weather and a great time was had by all!

On July 13th, NAIOP will host NAIOP of Ohio lobbyist, Matt Kallner and invited legislators at Due Amici. NAIOP Central Ohio remains active in many legislative issues, including Stream and Wetland Mitigation, Prevailing Wage, and Regulatory Reform. Our legislative committee is dedicated to being a resource for developers, legislators and public officials needing information on the implications legislation, rules or policies may have on commercial development and economic development in Central Ohio.

Last year we held a comprehensive class, entitled Development 101. Due to a tremendous positive response, we are offering an encore presentation on July 22nd. The remainder of 2010 is planned with several educational and networking events, including the Bus Tour and our Annual Awards Gala. You may register for all of our events online at [www.CentralOhioNAIOP.org](http://www.CentralOhioNAIOP.org).

If you are in the commercial development industry I urge you to attend one of our monthly events and consider joining our local chapter and committees to make a true impact to our industry.

*Tobie*

Tobie Simonds, Four Points Real Estate Development

## WHY JOIN NAIOP?

**NETWORKING** opportunities with the leading commercial real estate players in Central Ohio

**EDUCATION** that addresses our industry's hot topics

**ADVOCACY** at the local, state, and national levels to further our industry's needs in government

**INVITATIONS** to prestigious events like Developer of the Year awards gala, Central Ohio Bus Tour and the Forecast Breakfast

**RESOURCES** and information on our industry compiled at a national level

## UPCOMING EVENTS

Go to [centralohionaiop.org](http://centralohionaiop.org) to register for NAIOP events

*July 13*

Due Amici at 4 p.m.

Legislative Update and  
Networking  
with Matt Kallner  
and invited legislators

*July 22*  
9 a.m. - 12 p.m.

DEVELOPMENT 101  
An Overview of the  
Development Process

3 hours of Real Estate CE